



Innovation
Growth
Partners

Contacts

FOR AGENTS AND BROKERS

Summaries and contact information
for insurance options available
through Safehold and U.S. Risk



U.S. Risk



Safehold
SPECIAL RISK

U.S. RISK AND SAFEHOLD SPECIAL RISK ARE DIVISIONS OF
INNOVATION GROWTH PARTNERS SPECIALTY, LLC

WORKING TOGETHER TO
EXPAND YOUR OFFERINGS

wholesale

summaries and contacts

Wholesale offerings available to all producers

U.S. Risk offers an array of benefits across a spectrum of industries. Our team of experienced brokers is dedicated to providing tailored support to meet your unique requirements. With access to an extensive network of insurance carriers spanning various sectors, we ensure you can offer your clients a diverse range of coverage options tailored to their specific needs. Additionally, staying abreast of industry trends and regulations, we provide ongoing support to help you navigate complexities and seize opportunities effectively

■ CASUALTY

Leveraging long-standing, trusted market partnerships, as well as our team's wealth of combined experience, U.S. Risk delivers optimal results across all classes of casualty business.

Dan McCarthy

(314) 520-6741 | dan.mccarthy@usrisk.com

Dutch Phillips

(281) 243-5721 | dutch.phillips@usrisk.com

■ ENVIRONMENTAL/ENERGY

Environmental exposures exist in almost all industries and classes of business and are ever-evolving. Our team is dedicated to being your resource and partner for your client's environmental needs.

Dutch Phillips

(281) 243-5721 | dutch.phillips@usrisk.com

Dan McCarthy

(314) 520-6741 | dan.mccarthy@usrisk.com

Brett Amick

(218) 243-5758 | brett.amick@usrisk.com

■ EXECUTIVE PROFESSIONAL LIABILITY

Specializing in financial, professional and management risks for a wide range of organizations.

Jonica Warner

(775) 762-8307 | jonica.warner@usrisk.com

Dave Perkins

(508) 848-4263 | dave.perkins@usrisk.com

Marla Timmons

(281) 243-5738 | marla.timmons@usrisk.com

Chris Christian

(469) 983-7221 | chris.christian@usrisk.com

■ MARINE

Working with our key market partners, our team specializes in providing comprehensive coverage solutions for a multitude of marine classes.

Tim Lucas

(616) 288-4118 | tim.lucas@usrisk.com

■ PROPERTY

Our team leverages its extensive experience and market partnerships to build property programs tailored to the needs of your insureds. We focus on schedules of all sizes; CAT and non-CAT; and specialized lines of property coverage.

Tony Greer

(737) 236-5179 | tony.greer@usrisk.com

Jackie Baca

(281) 243-5725 | jackie.baca@usrisk.com

■ TRANSPORTATION

Transportation risks are ever-changing and constantly present unique challenges for the retail client. Our U.S. Risk Transportation team specializes in finding solutions for risks from ranging a single unit to a large fleet.

Nick Myers

(769) 777-4263 | nick.myers@usrisk.com

U.S. Risk programs available to Safehold producers

Safehold is associated with U.S. Risk, a privately-owned specialty lines underwriting manager and wholesale broker headquartered in Dallas, Texas. Through its many domestic and international branches and network of over 6,000 retail producers, U.S. Risk offers a broad spectrum of specialty insurance products and services.

■ COMMUNITY ASSOCIATIONS

The Tailored Community Association Plan (TCAP) offers agents a portfolio of essential insurance products designed for the unique exposures faced by condominium, townhome, and single-family community associations. TCAP offers wind/hail deductible buyback coverage; enhanced liability; property insurance to full replacement cost; broad crime coverage; equipment breakdown; D&O liability; and more.

(800) 232-5830

Daniel Malhotra

daniel.malhotra@usrisk.com

Jeffrey MacLeod

jeffrey.macleod@usrisk.com

Jennifer Baird

jennifer.baird@usrisk.com

Bill Rinker

bill.rinker@usrisk.com

■ ENTERTAINMENT, SPORTS, AND EVENTS

Take1 provides all-lines coverage for film/TV production companies, A/V equipment rental firms, and specialty event providers, including auto, crime, inland marine, general liability, entertainment industry E&O, property, umbrella, contract guarantee, workers' compensation, cancellation and non-appearance. As a Lloyd's coverholder, Take1 offers standalone terrorism, active shooter, and various other crisis management products.

Scott Carroll

(949) 680-0223 | scott.carroll@take1insurance.com

Paul Lopez

(323) 595-8800 | paul.lopez@take1insurance.com

Brigitt Whitescarver

Terrorism/Crisis Management

(469) 983-7175 | brigitt.whitescarver@take1insurance.com

■ FINANCIAL INSTITUTIONS

U.S. Risk Financial underwrites specialized programs and provides brokerage services for Financial Institutions. Lender Placed Hazard & Flood is offered for Forced Placed/Foreclosed properties along with Mortgage Impairment/E&O Insurance. These programs are underwritten for Lloyd's of London and endorsed by the Texas Bankers Association. Brokerage Services include D&O, FI Bonds, Cyber Risk, Lender Liability, Trust E&O, EPL, Fiduciary, Work Comp, Umbrella, Auto, and Package Insurance. U.S. Risk Financial also provides a Residential Real Estate Investor program for investors and property managers. It offers reporting forms for schedules with 10 or more occupied or unoccupied single-family dwellings.

Beth Boisseau-Coots

(469) 983-7115 | beth.coots@usrisk.com

Aaron Cardwell

(469) 983-7104 | aaron.cardwell@usrisk.com

■ HEALTHCARE PROFESSIONALS

The Healthcare Pros team of insurance professionals provide underwriting, brokerage, claims handling and risk-management services to clients in the medical, long-term care and social services industry. Coverages available include general liability, professional liability, property, workers' compensation, hired and non-owned auto, management liability, EPL, and fiduciary liability.

Sheila Boatman

(281) 243-5746 | sheila.boatman@usrisk.com

Christina Salcido

(281) 243-5714 | christina.salcido@usrisk.com

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programs

summaries and contacts

■ INSURANCE AGENTS AND ADJUSTERS

The U.S. Risk Pros Insurance Agents Professional Liability program is available to agencies of all sizes on an admitted and non-admitted basis, for agents who write standard classes of business as well as higher-hazard classes of business such as crop, aviation, long-haul trucking, and more. Coverage features available include occurrence-based general liability, B+ insolvency, full worldwide coverage, defense outside the limit, first-dollar defense deductible, and employment practices liability sublimit. The national Insurance Adjusters program provides coverage for all types of adjusters.

Angela Schroder

(281) 243-5747 | angela.schroder@useo.com

■ PARKING AND VALET SERVICES

ArmorPark is a tailored insurance program for garage and valet parking companies of all sizes, whether operated nationwide or in just one territory. Available coverage includes general liability and garage keepers liability on a specialized form, excess/umbrella liability, and crime/employee dishonesty.

Sera Chalayan-Cessna

(657) 261-2362 | sera.chalayan@usrisk.com

Nick Ellingson

(469) 983-7165 | nick.ellingson@usrisk.com

▶ Send submissions to armorpark.submissions@usrisk.com.

■ STAFFING AND PEO

StaffPak offers best-in-class coverage and risk-management options for staffing agencies and PEOs nationwide. Coverages include general liability, professional liability, medical professional liability, employment practices liability, cyber/privacy/internet liability, auto, employee benefits liability, fiduciary liability, crime, directors and officers liability, property, and staffing agency workers' compensation.

Jeffrey Hicks

(214) 443-3282 | jeffrey.hicks@usrisk.com

Peter Stanislaw

(469) 983-7169 | peter.stanislaw@usrisk.com

■ TRANSPORTATION

Strategic Insurance Underwriters (SIU), U.S. Risk's Transportation division, provides competitive insurance products and superior service to meet the needs of American truckers. SIU offers several programs through top-rated insurers available to fit the risk profile of a wide range of for-hire trucking firms. Programs are available in Alabama, Arkansas, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Missouri, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, West Virginia, and Wisconsin.

Chris Nelson

(214) 443-3297 | chris.nelson@usrisk.com

▶ Send submissions to submissions@strategic-ins.com.

programs

summaries and contacts

Safehold programs now available to U.S. Risk producers

The specialists at **Safehold Special Risk** offer insurance and risk management solutions for businesses in a variety of industries. As a Program Manager, we can work with you to offer your customers specialized knowledge and experience and bring value to your new and existing relationships. Attractive commissions apply. **NOTE:** Availability for the following programs varies based on risk location, state, CAT capacity and premium commitments.

■ BUILDER'S RISK

Commercial and residential property coverage for new ground-up projects during the course of construction, for all construction and protection classes, nationwide. Coverage options include CAT coverage, with quota-share capacity provided on a competitive Builder's Risk Participation Policy.

Andrew Dahlin

(470) 868-6983 | andrew.dahlin@safehold.com

Send submissions to buildersrisk@safehold.com.

■ COMMERCIAL AGRICULTURE

An ISO-based program for agents specializing in Commercial Agriculture processing.

Will McCurdy

(208) 813-1086 | william.mccurdy@safehold.com

Leslie Tavares

(208) 813-1085 | leslie.tavares@safehold.com

▶ Send submissions to commercialag@safehold.com.

■ DENTIST PROFESSIONAL PLUS

Safehold's Dentist Professional Plus Program offers a suite of coverage options for protection against property and business income losses, general liability claims and workers' compensation obligations.

Aric Longo

(973) 315-0708 | aric.longo@safehold.com

Angela Reed

(302) 397-0356 | angela.reed@safehold.com

▶ Send submissions to dentalpl@safehold.com.

■ EXCESS FLOOD AND PRIVATE FLOOD

Excess Flood coverage is available over the NFIP with limits up to \$25,000,000.

Cody Barnes

(470) 868-6944 | cody.barnes@safehold.com

▶ Send submissions to flood@safehold.com.

■ FLOOD-PRIMARY/NFIP

Flood insurance through the National Flood Insurance Program (NFIP) provides coverage for buildings and certain contents.

Cody Barnes

(470) 868-6944 | cody.barnes@safehold.com

▶ Send submissions to safeholdcs@torrentcorp.com.

■ MANUFACTURING AND MACHINING – METALS AND PLASTICS

Customized coverage and endorsements to meet the needs of contract manufacturers in the precision tool and manufacturing industry. A package solution includes property, equipment breakdown, inland marine, crime, general liability, auto, umbrella, and workers' compensation.

Donna Decareau

(603) 570-5202 | donna.decareau@safehold.com

▶ Send submissions to metalworkers@safehold.com.

■ MOTORSPORTS

Insurance products and risk management solutions for businesses related to all facets of motorsports, including sanctioning organizations, race teams, oval and drag tracks, go-kart facilities, professional driving schools, owners and sponsors, car clubs, and associations.

Cheryn Schreiber

(281) 667-0701 | cheryn.schreiber@safehold.com

Bob Morgan

(704) 901-8727 | bob.morgan@safehold.com

▶ Send submissions to motorsports@safehold.com.

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programs

summaries and contacts

■ NATURAL DISASTER PROTECTION – EQ/LANDSLIDE

Disaster coverage; primary flood, earthquake, and landslide for residential and commercial structures.

Cody Barnes

(470) 868-6944 | cody.barnes@safehold.com

▶ Send submissions to ndp@safehold.com.

■ OCEAN MARINE – HARBOR RISK

Since 2001, Harbor Risk has provided comprehensive, fully admitted package policies for marinas, boat dealers, yacht clubs and boat repair facilities. With an accompanying package policy, we offer commercial auto and workers' compensation coverage.

Tim Lucas

(616) 843-7413 | tim.lucas@safehold.com

Danyelle Hoffman

(616) 288-4125 | danyelle.hoffman@harborrisk.com

▶ Send submissions to submit@harborrisk.com.

■ SELF-STORAGE

Commercial insurance program for self-storage owners and operators.

Nathan Carey

(470) 868-6925 | nathan.carey@safehold.com

Steve Pefinis

(470) 868-6940 | steven.pefinis@safehold.com

Nicole Waldrop

(470) 868-6939 | nicole.waldrop@safehold.com

■ SMALL BUSINESS – BOP AND PACKAGE

We have curated a selection of quality insurance carriers that specialize in transactional business, micro and small business clients. Exception service for hundreds of class codes.

Laura Connolly

(973) 315-0422 | laura.connolly@safehold.com

Matthew Garvie

(973) 315-0707 | matthew.garvie@agencyresources.com

■ SPORTS AND ENTERTAINMENT

A custom insurance program catered to the unique exposures of the Sports and Entertainment industry. With over 30 years of experience in this specific industry, we have deep resources that can assist you.

Corey Cash

(603) 570-5215 | corey.cash@safehold.com

Gina Holgate

(603) 570-5234 | gina.holgate@safehold.com

■ VETERINARY AND ANIMAL SERVICES

A proprietary Property & Casualty and Professional Liability insurance program designed to address the unique exposures of the Veterinary and Animal Services industry.

Dinamarie Serrano

(470) 377-8724 | dinamarie.serrano@safehold.com

David Fowler

(470) 868-6984 | david.fowler@safehold.com

▶ Send submissions to vetprogram@safehold.com.

■ WIND DEDUCTIBLE BUYBACK

Coverage for both commercial property and property in the course of construction.

Daniel Malhotra

(214) 597-3576 | daniel.malhotra@usrisk.com

Bill Rinker

(972) 849-6315 | bill.rinker@usrisk.com

■ WORKERS' COMPENSATION – AGENCY RESOURCES

Coverage for all classes of business; small, middle market, and large lines.

Maryellen Mazzo

(973) 315-0716 | maryellen.mazzo@agencyresources.com

Jeffrey Vanderhook

(973) 315-0530 | jeffrey.vanderhook@agencyresources.com

▶ Send submissions to workerscomp@safehold.com.



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REV. 01.17.25